

# SEG INTERNATIONAL BHD SUMMARY OF KEY FINANCIAL INFORMATION **30 SEPTEMBER 2008**

		INDIVIDUAL PERIOD		CUMULAT	TIVE PERIOD
		CURRENT YEAR	PRECEDING YEAR		PRECEDING YEAR
		QUARTER	CORRESPONDING	TO DATE	CORRESPONDING
			QUARTER		PERIOD
		30/09/2008	30/09/2007	30/09/2008	30/09/2007
		RM'000	RM'000	RM'000	RM'000
1	Revenue	34,832	21,937	90,050	59,843
2	Profit before tax	1,173	862	8,457	4,088
3	Profit for the period	853	693	7,280	3,706
4	Profit attributable to ordinary equity holders of the parent	852	429	6,984	3,441
5	Basic earnings per share (sen)	1.00	0.50	8.35	4.02
6	Proposed/Declared dividend per share (sen)	-	-	-	-
7	Net assets per share			AS AT END OF CURRENT QUARTER 1.9061	AS AT PRECEDING FINANCIAL YEAR END 1.8100
	attributable to ordinary equity holders of the parent (RM)				-10-22

#### ADDITIONAL INFORMATION

		INDIVIDUAL PERIOD		CUMULATIVE PERIOD		
		CURRENT YEAR	PRECEDING YEAR	CURRENT YEAR	PRECEDING YEAR	
		QUARTER	CORRESPONDING	TO DATE	CORRESPONDING	
			QUARTER		PERIOD	
		30/09/2008	30/09/2007	30/09/2008	30/09/2007	
		RM'000	RM'000	RM'000	RM'000	
1.	Gross interest income	166	5	808	358	
2.	Gross interest expense	(617)	(1,903)	(1,917)	(4,418)	



# CONDENSED CONSOLIDATED BALANCE SHEET At 30 September 2008

Att 50 September 2000	As at 30 Sept 2008 (RM'000)	As at 31 Dec 2007 (RM'000)
ASSETS	,	,
Property, plant and equipment	65,019	60,339
Intangible assets	30,103	30,165
Investment property	157	522
Prepaid lease payments	4,952	4,957
Investment in associates	706	706
Other investments	4,430	5,830
Deferred tax assets	3,007	3,007
Long term receivable	18,165	18,165
Total non-current assets	126,539	123,691
Inventories	188	188
Trade receivables	7,892	17,250
Other receivables	27,050	22,809
Other investments	147	147
Current tax assets	6,353	4,005
Assets classified as held for sale	=	132,654
Cash and cash equivalents	46,226	9,152
Total current assets	87,856	186,205
TOTAL ASSETS	214,395	309,896
EQUITY		
Share Capital	89,093	89,093
Treasury Shares	(4,845)	(3,561)
Reserves	73,810	68,057
Total equity attributable to shareholders of the Company	158,058	153,589
Minority interest	1,045	749
Total equity	159,103	154,338
LIABILITIES		
Loans and borrowings	4,898	26,156
Deferred tax liabilities	1,874	1,874
Total non-current liabilities	6,772	28,030
Payables and accruals	23,068	73,040
Loans and borrowings	23,616	54,359
Taxation	1,836	129
Total current liabilities	48,520	127,528
Total liabilities	55,292	155,558
TOTAL EQUITY AND LIABILITIES	214,395	309,896
TO THE EXCITE THE EMPIRITIES	217,575	207,070

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2007.



# **CONDENSED CONSOLIDATED INCOME STATEMENT** for the period ended 30 September 2008

	Current Period		<b>Cumulative Period</b>		
	3 months 30-S		9 months 30-S		
	2008	2007	2008	2007	
	(RM'000)	(RM'000)	(RM'000)	(RM'000)	
Revenue - services	34,832	21,937	90,050	59,843	
Cost of services	(8,387)	(4,707)	(23,625)	(14,240)	
Gross profit	26,445	17,230	66,425	45,603	
Operating expenses	(26,185)	(15,069)	(63,484)	(39,483)	
Other operating income	1,364	599	6,625	2,028	
Profit from operations	1,624	2,760	9,566	8,148	
Finance costs	(617)	(1,903)	(1,917)	(4,418)	
Interest income	166	5	808	358	
Profit before tax	1,173	862	8,457	4,088	
Income tax expense	(320)	(169)	(1,177)	(382)	
Profit for the period	853	693	7,280	3,706	
Attributable to :					
Shareholders of the Company	852	429	6,984	3,441	
Minority interests	1	264	296	265	
	853	693	7,280	3,706	
Earnings per share			·		
- Basic (sen)	1.00	0.50	8.35	4.02	

The Condensed Consolidated Income Statement should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2007.



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the period ended 30 September 2008

	<b>★</b> Attributable to Shareholders of the Company <b>★</b> Non-Distributable <b>→</b> Distributable								
	Share Capital RM'000	Share Premium RM'000	Revaluation Reserve RM'000	Treasury Shares RM'000	Translation Reserve RM'000	Retained Profits RM'000	Total RM'000	Minority Interests RM'000	Total Equity RM'000
Balance as at 1 January 2008	89,093	35,876	2,027	(3,561)	(91)	30,245	153,589	749	154,338
Net profit for the period	-	-	-	-	-	6,984	6,984	296	7,280
Foreign exchange translation difference	-	-	-	-	(4)	-	(4)	-	(4)
Treasury shares acquired	-	-	-	(1,284)	-	-	(1,284)	-	(1,284)
Dividend paid - 2007	-	-	-	-	-	(1,227)	(1,227)	-	(1,227)
Balance as at 30 September 2008	89,093	35,876	2,027	(4,845)	(95)	36,002	158,058	1,045	159,103
Balance as at 1 January 2007	89,093	35,876	2,052	(2,507)	(49)	26,309	150,774	562	151,336
Net profit for the period	-	-	-	-	-	3,441	3,441	265	3,706
Treasury shares acquired	-	-	-	(993)	-	-	(993)	-	(993)
Dividend paid - 2006	-	-	-	-	-	(1,245)	(1,245)	-	(1,245)
Balance as at 30 September 2007	89,093	35,876	2,052	(3,500)	(49)	28,505	151,977	827	152,804

The Condensed Consolidated Statement Of Changes In Equity should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2007.



### for the period ended 30 September 2008

for the period ended 30 September 2006	30 Sept 2008 (RM'000)	30 Sept 2007 (RM'000)
Cash flows from operating activities		(
Profit before tax	8,457	4,088
Adjustment for:-		
- Non-cash items	5,461	2,912
- Non-operating items	(3,047)	5,084
Operating profit before working capital changes	10,871	12,084
Changes in working capital		
- Net change in current assets	5,117	1,206
- Net change in current liabilities	(51,971)	(428)
Cash (used in)/generated from operations	(35,983)	12,862
- Net income taxes paid	(1,818)	(1,129)
- Net interest	(1,109)	(4,418)
Net cash (used in)/generated from operating activities	(38,910)	7,315
Cash flows from investing activities		
- Purchase of quoted shares	(1,284)	(250)
- Purchase of subsidiary	(167)	-
- Net proceeds from disposal of property, plant and equipment/assets		
classified as held for sale	139,558	12,338
- Acquisition of property, plant and equipment	(8,894)	(34,989)
Net cash generated from/(used in) investing activities	129,213	(22,901)
Cash flows from financing activities		
- Net (repayments of)/proceeds from borrowings	(40,886)	13,345
- Repurchase of treasury shares	-	(993)
- Dividend paid	(1,227)	(1,245)
- Increase in pledged deposits placed with licensed bank	(4,918)	
Net cash (used in)/generated from financing activities	(47,031)	11,107
Net increase/(decrease) in cash and cash equivalents	43,272	(4,479)
Cash and cash equivalents at beginning of the period	(8,180)	2,102
Cash and cash equivalents at end of the period $(Note\ i)$	35,092	(2,377)
i) Cash and cash equivalents		
Cash and cash equivalents included in the cash flow statement comprise	the following balance	ce sheet amounts:
Cash and bank balances	36,259	9,502
Deposits placed with licensed banks	9,967	47
Bank overdrafts	(1,167)	(11,879)
Same S. Clarato	45,059	(2,330)
Denocits pledged to hanks	(9,967)	
Deposits pledged to banks		(47)
	35,092	(2,377)

The Condensed Consolidated Cash Flow Statement should be read in conjunction with the Annual Financial Statements for the year ended 31 December 2007.

### Notes to interim financial report

#### A. DISCLOSURE REQUIREMENTS AS PER FRS 134

#### 1. Basis of preparation

The interim financial report is unaudited and has been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and the applicable disclosure provisions of the Listing Requirements of the Bursa Malaysia Securities Berhad.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2007 annual financial statements.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2007. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2007.

#### 2. Qualification of Audit Report

The audit report of the financial statements of the Group for the year ended 31 December 2007 was not qualified.

#### 3. Seasonal or cyclical factors

Full-time students enrol for courses during certain periods of the year whereas adult learners (part-time students) do not have preference for specific intakes.

With the combination of both full-time and part-time programmes offered by the Group, the effects of seasonal or cyclical factors are minimised.

## 4. Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual.

There were no material unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group for the financial period ended 30 September 2008.



#### 5. Nature and amount of changes in estimates

There were no changes in estimates of amounts previously reported which have a material effect in the financial period ended 30 September 2008.

# 6. Issuance, cancellations, repurchases, resale and repayments of debt and equity securities

There were no cancellations, repurchases, resale and repayments of debts and equity securities during the financial period ended 30 September 2008 except for the following:

	No. of ordinary snares
No. of ordinary shares of RM1.00 each as at 1 January 2008	84,854,455
Less: Repurchase of Company's own ordinary shares	(1,932,700)
No. of ordinary shares of RM1.00 each as at 30 September 2008	82,921,755

During the financial period, the Company repurchased 1,932,700 of its own ordinary shares from the open market at an average price of RM0.66 per share. The total consideration paid for the repurchase including transaction costs was RM1,284,000 and this was financed by internally generated funds. The shares repurchased are being held as treasury shares in accordance with Section 67A of the Companies Act 1965. As at 30 September 2008, the total shares bought back all of which are held as treasury shares, amounted to 6,171,000 shares.

#### 7. Dividends paid

A final ordinary dividend of 2% less income tax of 26%, amounting to RM1,227,000 for the year ended 31 December 2007 was paid on 20 August 2008.

#### 8. Segment reporting

The Group's turnover and profits were derived mainly from education and training activities and accordingly, no segment reporting is presented.

#### 9. Valuations of property, plant and equipment

The valuations of land and building have been brought forward, without amendments from the previous annual report.

#### 10. Material subsequent events

There are no material subsequent events that have not been reflected in the financial statements for the financial period ended 30 September 2008.

#### 11. Changes in composition of the Group

There were no major changes in the composition of the Group during the period ended 30 September 2008 except on 9 April 2008, the Company through its wholly-owned subsidiary, SEG International Group Sdn Bhd acquired 200,000 ordinary shares of RM1.00 each, representing the 100% equity interest in I-Station Solutions Sdn Bhd for a total purchase consideration of RM200,000.

#### 12. Changes in contingent liabilities or contingent assets

There were no material contingent liabilities or contingent assets of the Group as at 30 September 2008.

#### 13. Capital Commitments

There were no material capital commitments approved and contracted for as at 30 September 2008.

# B. DISCLOSURE REQUIREMENTS AS PER BURSA MALAYSIA SECURITIES BERHAD LISTING REQUIREMENTS.

#### 1. Review of performance

For the nine-month period under review, the Group achieved a revenue of RM90 million and a profit before tax of RM8.5 million, an improvement of 50% and 107% respectively, as compared to the corresponding period in 2007.

The improvement in performance is generally due to the introduction of new academic programmes at the Group's colleges and also gain from the disposal of the property at Kota Damansara, Selangor.

#### 2. Variation of results against preceding quarter

The Group recorded a profit before taxation and minority interest of RM1.17 million for the current quarter compared to the profit before taxation and minority interest of RM0.5 million in the preceding quarter. The increase in profitability is mainly due to increase in student enrolment in the current quarter compared to preceding quarter.

#### 3. Prospects

Business outlook for the Group in year 2008 will continue to be positive with continuous growth anticipated for the year. The Group's position and brand name have been enhanced with the commencement of operations at its flagship campus, SEGi University College at Kota Damansara, Selangor. We are confident that the performance of the Group will be further improved and strengthened.

#### 4. Profit forecast

Not applicable.

#### 5. Tax Expenses

	Current quarter ended	Cumulative quarter ended
	30 September 2008	30 September 2008
	(RM'000)	(RM'000)
Current tax expense		
- current	320	1,177
- prior year	-	-
	320	1,177
Deferred tax		
expense/(benefits)		
- current	-	-
- prior year		
Total	320	1,177

The effective tax rate is lower than the statutory tax rate mainly due to gain on disposal of properties which is not subject to tax.

#### **6.** Unquoted investments and properties

For the current quarter, the following properties were disposed:

- (i) The Company disposed three (3) units of office lots in Cheras Business Centre, Kuala Lumpur for a total consideration of RM330,000. This resulted in a gain on disposal of RM40,200
- (ii) The Company disposed one (1) unit of apartment in Taman Cantik, Cheras, Kuala Lumpur for a total consideration of RM85,000. This resulted in a gain on disposal of RM21,800.

For the previous quarters, the following properties were disposed:

- (iii) The Company completed the disposal of the property at Kota Damansara, Selangor to CIMB Trustee Berhad (formerly known as Bumiputra-Commerce Trustee Berhad), being the trustee of AmanahRaya Real Estate Investment Trust, for a cash consideration of RM145.0 million. This resulted in a gain on disposal of RM4.0 million.
- (iv) The Company disposed one (1) unit of office lot in Cheras Business Centre, Kuala Lumpur for a total consideration of RM97,000. This resulted in a gain on disposal of RM10,000.

There was no sale of unquoted investments in the current quarter and financial year to-date.

#### 7. Quoted investments

Investment in quoted securities as at 30 September 2008:

	Cost	Book value	Market
	(RM'000)	(RM'000)	Value (RM'000)
Total quoted securities	4,201	4,201	1,425
Less: Provision for diminution in value	-	(1,544)	-
Balance as at 30 September 2008	4,201	2,657	1,425

#### 8. Status of corporate proposal announced

There were no corporate proposals announced but not completed as at 27 November 2008.

### 9. Borrowing and debt securities

	30 September 2008 (RM'000)
Current	
- Secured	3,616
- Unsecured	20,000
	23,616
Non-current	
- Secured	4,898
- Unsecured	-
	4,898
	28,514

The above borrowings are denominated in Ringgit Malaysia.

#### 10. Off balance sheet financial instruments

There were no financial instruments with off balance sheet risk as at 27 November 2008.

#### 11. Changes in material litigation

There were no pending material litigations as at 27 November 2008.

#### 12. Dividend

No interim dividend has been declared for the financial period under review.

#### 13. Earnings per share

The basic earnings per share has been calculated based on the consolidated net profit for the period and on the weighted average number of ordinary shares in issue during the period.

	Current Quarter	Comparative Quarter	Cumulative to-date	Cumulative to-date
	Ended 30/09/2008 (RM'000)	Ended 30/09/2007 (RM'000)	30/09/2008 (RM'000)	30/09/2007 (RM'000)
Earnings	(14.17 000)	(1411 000)	(14.1 000)	(14.1 000)
Profit for the period	853	693	7,280	3,706
Amount attributable to minority interests	1	264	296	265
Profit for the period attributable to the shareholders of the				
Company	852	429	6,984	3,441
Weighted average number of	(,000)	('000)	(,000)	(,000)
ordinary shares	84,854	86,000	83,684	85,642
-				
Basic earnings per share (sen)	1.00	0.50	8.35	4.02